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# UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

In re Earth Fare, Inc., et al., Debtors

Reporting Period:

**Case No. 20-10256** 05/01/20 - 05/31/20

#### MONTHLY OPERATING REPORT

File with Court and submit copy to United States Trustee within 20 days after end of month.

Submit copy of report to any official committee appointed in the case.

		Document	Explanation	Affidavit/Supplement
REQUIRED DOCUMENTS	Form No.	Attached	Attached	Attached
Schedule of Cash Receipts and Disbursements	MOR-1	X		
Bank Reconciliation (or copies of debtor's bank reconciliations)	MOR-1a	X		
Schedule of Professional Fees Paid	MOR-1b	X		
Copies of bank statements				
Cash disbursements journals				
Statement of Operations	MOR-2	X		
Balance Sheet	MOR-3	X		
Status of Postpetition Taxes	MOR-4	X		
Copies of IRS Form 6123 or payment receipt				
Copies of tax returns filed during reporting period				
Summary of Unpaid Postpetition Debts	MOR-4	X		
Listing of aged accounts payable	MOR-4	X		
Accounts Receivable Reconciliation and Aging	MOR-5	X		
Debtor Questionnaire	MOR-5	X		

<sup>\*</sup>Authorized individual must be an officer, director or shareholder if debtor is a corporation; a partner if debtor is a partnership; a manager or member if debtor is a limited liability company.

# UNITED STATES BANKRUPTCY COURT FOR THE DISTRICT OF DELAWARE

In re Earth Fare, Inc., et al., Debtors Case No. 20-10256

Reporting Period: 05/01/20 - 05/31/20

#### MONTHLY OPERATING REPORT

#### NOTES

On February 4, 2020 (the "**Petition Date**"), Earth Fare, Inc. and EF Investment Holdings, Inc. (together, the "**Debtors**") each filed a voluntary petition with the United States Bankruptcy Court for the District of Delaware (the "**Bankruptcy Court**"). The Debtors' bankruptcy filings are jointly administered under Case No. 20-10256.

The accompanying schedules MOR-1 through MOR-5 are unaudited, preliminary, and may not comply with generally accepted accounting principles in the United States of America ("U.S. GAAP") in all material respects. In addition, the financial statements and the supplemental information contained herein represent the financial information on a consolidated basis of the Debtors.

The Monthly Operating Report is limited in scope, covers a limited time period, and has been prepared solely for the purpose of complying with the monthly reporting requirements of the Bankruptcy Court and the United States Trustee. The unaudited financial statements have been derived from the books and records of the Debtors. The information presented herein has not been subjected to all procedures that would typically be applied to financial information presented in accordance with U.S. GAAP. Upon the application of such procedures, the financial information could be subject to changes, and these changes could be material. The information furnished in this Monthly Operating Report includes normal recurring adjustments, but does not include all of the adjustments that would typically be made for interim financial statements in accordance with U.S. GAAP.

Given the complexity of the Debtors' business, inadvertent errors, omissions or over inclusions may have occurred. Accordingly, the Debtors hereby reserve all of their rights to dispute the validity, status, enforceability, or executory nature of any claim amount, representation or other statement in this Monthly Operating Report and reserve the right to amend or supplement this Monthly Operating Report, if necessary, but shall be under no obligation to do so.

 In re Earth Fare, Inc., et al.,
 Case No. 20-10256

 Debtors
 Reporting Period:
 05/01/20 - 05/31/20

#### SCHEDULE OF CASH RECEIPTS AND DISBURSEMENTS

Amounts reported should be per the debtor's books, not the bank statement. The beginning cash should be the ending cash from the prior month or, if this is the first report, the amount should be the balance on the date the petition was filed. The amounts reported in the "CURRENT MONTH - ACTUAL" column must equal the sum of the four bank account columns. The amounts reported in the "PROJECTED" columns should be taken from the SMALL BUSINESS INITIAL REPORT (FORM IR-1). Attach copies of the bank statements and the cash disbursements journal. The total disbursements listed in the disbursements journal must equal the total disbursements reported on this page. A bank reconciliation must be attached for each account. [See MOR-1 (CON'T)]

		BANK ACCO	OUNTS		CURREN	NT MONTH	CUMULATIVE FILING	G TO DATE
_	OPER.	PAYROLL	TAX	OTHER	ACTUAL	PROJECTED	ACTUAL	PROJECTED
CASH BEGINNING OF MONTH	20,251,825			498,439				
RECEIPTS							-0	
CASH SALES	-							
ACCOUNTS RECEIVABLE	153,562							
LOANS AND ADVANCES	-							
SALE OF ASSETS	-							
OTHER (ATTACH LIST)	76,458							
TRANSFERS (FROM DIP ACCTS)	_							
TOTAL RECEIPTS	230,019							
				<u> </u>			·	
DISBURSEMENTS								
NET PAYROLL	15,227							
PAYROLL TAXES	-							
SALES, USE, & OTHER TAXES	-							
INVENTORY PURCHASES	-							
SECURED/ RENTAL/ LEASES	-							
INSURANCE	6,976							
ADMINISTRATIVE	375,496			533				
SELLING	-							
OTHER (ATTACH LIST)	516,403							
(	,							
OWNER DRAW *	-							
TRANSFERS (TO DIP ACCTS)	_							
Tida isi Ekb (To Bit Tide 15)								
PROFESSIONAL FEES	41,079							
U.S. TRUSTEE QUARTERLY FEES								
COURT COSTS	_							
TOTAL DISBURSEMENTS	955,181			533				
TO THE DESCRIPTION	755,101			333				
							-0	
NET CASH FLOW	(725,162)			(533)				
(RECEIPTS LESS DISBURSEMENTS)								
CASH - END OF MONTH	10.526.662			497,906				T
CASH - END OF MONTH	19,526,663	1		497,906		1	III	1

 $<sup>\</sup>ast$  COMPENSATION TO SOLE PROPRIETORS FOR SERVICES RENDERED TO BANKRUPTCY ESTATE

#### THE FOLLOWING SECTION MUST BE COMPLETED

DISBURSEMENTS FOR CALCULATING U.S. TRUSTEE QUARTERLY FEES: (FROM CURRENT MONTH ACTUAL COLUMN)	
TOTAL DISBURSEMENTS	955,181
LESS: TRANSFERS TO DEBTOR IN POSSESSION ACCOUNTS	0
PLUS: ESTATE DISBURSEMENTS MADE BY OUTSIDE SOURCES (i.e. from escrow accounts)	0
TOTAL DISBURSEMENTS FOR CALCULATING U.S. TRUSTEE QUARTERLY FEES	955,181

#### SCHEDULE OF OTHER FEES AND EXPENSES PAID

		Amount		Check	Amou	nt Paid	Year-To-Date
Payee	Period Covered	Approved	Payor	Number	Fees	Expenses	Expenses
Debtor Professional Fees Escrow &							
Committee Professional Fees Escrow				wire	225,000.00		
Conway McKenzie	Dec 2019 - Mar 2020			wire	79,965.50		
Chapman & Cutler	Through and including	April 2020		wire	176,120.50		
Director Fee	May-20			wire	25,000.00		
Conway McKenzie	04/01/20-05/05/20			wire	10,317.00		

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#### BANK RECONCILIATIONS Continuation Sheet for MOR-1

A bank reconciliation must be included for each bank account. The debtor's bank reconciliation may be substituted for this page.

		Oper	ating	Pay	roll	T	ax	0	ther
	#			#		#		#	
BALANCE PER BOOKS	IJĻ	-						-	
BANK BALANCE	Т	19,596,873		-				497,906	
		, ,						Í	
(+) DEPOSITS IN TRANSIT (ATTACH LIST) (-) OUTSTANDING CHECKS (ATTACH	+								
LIST)		70,211							
OTHER (ATTACH EXPLANATION)									
ADJUSTED BANK BALANCE *	+	19,526,663						497,906	
* Adjusted bank balance must equal balance per books								-	
-									
DEPOSITS IN TRANSIT	4	Date		1	1	Amount	i .	T	
	+					+			
	$\blacksquare$								
	╇								
CHECKS OF LOAD AND AND AND AND AND AND AND AND AND A	+	C1- #	A :	C1"	A	CI- "	A	CIL P	A
CHECKS OUTSTANDING		Ck. # 416793	Amount 14.78	Ch. #	Amount	Ck. #	Amount	Ck. #	Amount
		416824	22.10						
		416830	63.00						
	+	416832 416858	26.00 597.88			-			
	+	416858	101.53						
		416936	29.20						
		416946	30.46						
	₩	417030 417352	328.67 33.14						
		417482	10.00						
		417485	238.68						
	+	417547	757.58						
	+	417549 417550	62.99 401.06						
		417553	614.35						
		417558	61.26						
	₩	417562 417569	729.12 629.27						
		417596	53,848.93						
		417698	1,965.17						
	+	417707 417767	14.53						
		417767	500.30 125.00						
		417856	169.37						
		417857	29.08						
	+	417858 417859	76.04 141.95						
		417860	5.90						
		417861	42.64						
	+	417862 417927	30.79 315.00			1			
		417927	385.00						
		417991	71.32						
	1	417994	385.00						
		417995 417997	59.00 46.41			<u> </u>			
		417998	197.56						
	F	417999	6,874.50						
	+	418000	175.95			1			
									<u> </u>
OTHER	F								
	╫					-			

**Case No. 20-10256**Reporting Period: 05/01/20 - 05/31/20

## SCHEDULE OF PROFESSIONAL FEES AND EXPENSES PAID

This schedule is to include all retained professional payments from case inception to current month.

			Che	eck	Amou	ınt Paid	Year-T	Γo-Date
Payee	Period Covered	Payor	Number	Date	Fees	Expenses	Fees	Expenses
Epiq Corporate Restructuring, LLC	04/01/20 - 04/30/20	Earth Fare, Inc.	wire	5/13/2020	41,078.72		296,747.72	
oung Conaway Starggatt & Taylor, LLP		Paid from Escrow	n/a	4/6/2020	291,971.12		291,971.12	
oung Conaway Starggatt & Taylor, LLP		Paid from Escrow	n/a	5/8/2020	243,569.90		535,541.02	
TI Consulting, Inc.		Paid from Escrow	n/a	5/18/2020	256,182.84		256,182.84	
lvarez & Marsal LLC		Paid from Escrow	n/a	5/20/2020	149,976.00		149,976.00	

Reporting Period:

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#### STATEMENT OF OPERATIONS

(Income Statement)

The Statement of Operations is to be prepared on an accrual basis. The accrual basis of accounting recognizes revenue when it is realized and expenses when they are incurred, regardless of when cash is actually received or paid.

REVENUES	Month	Cumulative Filing to Date
Gross Revenues	-	34,330,432
Less: Returns and Allowances		-
Net Revenue	-	34,330,432
COST OF GOODS SOLD		-
Beginning Inventory	-	31,432,692
Add: Purchases	-	140,003
Add: Cost of Labor	-	-
Add: Other Costs (attach schedule)	-	-
Less: Ending Inventory	-	-
Cost of Goods Sold	-	31,572,695
Gross Profit	-	2,757,737
OPERATING EXPENSES		-
Advertising		76,006
Auto and Truck Expense	- 1	-
Bad Debts	- 1	-
Contributions	-	-
Employee Benefits Programs	349	1,246,502
Insider Compensation*	14,327	411,667
Insurance	6,976	416,697
Management Fees/Bonuses	-	-
Office Expense	25,558	406,943
Pension & Profit-Sharing Plans	-	-
Repairs and Maintenance	_	3,883
Rent and Lease Expense	<del> </del>	3,866,286
Salaries/Commissions/Fees	1,400	6,001,966
Supplies	-	57,041
Taxes - Payroll		767,944
Taxes - Real Estate	<u> </u>	95,769
Taxes - Other		2,727
Travel and Entertainment		52,031
Utilities  Utilities		,
Other (attach schedule)	61,333	1,626,032 754,473
Total Operating Expenses Before Depreciation	109,943	15,785,967
Depreciation/Depletion/Amortization	109,943	15,785,967
<u> </u>	(100.042)	(12.020.220)
Net Profit (Loss) Before Other Income & Expenses	(109,943)	(13,028,230)
OTHER INCOME AND EXPENSES	<del></del>	0.106.207
Other Income (attach schedule)	-	9,196,287
Interest Expense		-
Other Expense (attach schedule)	(100.010)	
Net Profit (Loss) Before Reorganization Items	(109,943)	(3,831,943)
REORGANIZATION ITEMS		-
Professional Fees	557,482	5,712,905
U. S. Trustee Quarterly Fees	-	250,000
Interest Earned on Accumulated Cash from Chapter 11 (see continuation sheet)	-	-
Gain (Loss) from Sale of Equipment	-	-
Other Reorganization Expenses (attach schedule)	-	-
Total Reorganization Expenses	557,482	5,962,905
Income Taxes	-	-
Net Profit (Loss)	(667,425)	(9,794,848)

<sup>\*&</sup>quot;Insider" is defined in 11 U.S.C. Section 101(31).

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Reporting Period: 05/01/20 - 05/31/20

## STATEMENT OF OPERATIONS - continuation sheet

BREAKDOWN OF "OTHER" CATEGORY	Month	Cumulative Filing to Date
Other Costs		
PACA/PASA CLAIMS	274,106	9,017,625
FACA/FASA CLAIMS	274,100	9,017,023
Other Operational Expenses		
Other Income		
Utility Deposit Refunds	76,458	76,458
Other Expenses		
•		
Other Reorganization Expenses		
Other Reorganization Expenses	I	
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## **Reorganization Items - Interest Earned on Accumulated Cash from Chapter 11:**

Interest earned on cash accumulated during the chapter 11 case, which would not have been earned but for the bankruptcy proceeding, should be reported as a reorganization item.

In re Earth Fare, Inc., et al.,

Debtors Reporting Period:

Case No. 20-10256

05/01/20 - 05/31/20

BALANCE SHEET

The Balance Sheet is to be completed on an accrual basis only. Pre-petition liabilities must be classified separately from postpetition obligations.

	1 3 1	1 0
ASSETS CURRENT ASSETS	BOOK VALUE AT END OF CURRENT MONTH	BOOK VALUE ON PETITION DATE
Unrestricted Cash and Equivalents	20,024,568	11,405,448
Restricted Cash and Cash Equivalents (see continuation sheet)	, , , , , , , , , , , , , , , , , , ,	<del>-</del>
Accounts Receivable (Net)	1,616,966	2,197,913
Notes Receivable	-	-
Inventories	-	31,432,692
Prepaid Expenses	2,039,533	2,056,393
Professional Retainers	-	-
Other Current Assets (attach schedule)	-	-
TOTAL CURRENT ASSETS	23,681,067	47,092,446
PROPERTY AND EQUIPMENT	<u> </u>	
Real Property and Improvements	-	-
Machinery and Equipment	-	94,736,712
Furniture, Fixtures and Office Equipment	-	58,152,471
Leasehold Improvements	-	77,881,545
Vehicles	-	328,624
Less Accumulated Depreciation	-	(132,334,615)
TOTAL PROPERTY & EQUIPMENT	-	98,764,736
OTHER ASSETS		
Loans to Insiders*	-	-
Other Assets (attach schedule) **	1,081,175	42,527,305
TOTAL OTHER ASSETS	1,081,175	42,527,305
TOTAL ASSETS	24,762,242	188,384,488
LIABILITIES AND OWNER EQUITY	BOOK VALUE AT END OF	BOOK VALUE ON PETITION DATE
LIABILITIES NOT SUBJECT TO COMPROMISE (Postpetition)	CURRENT MONTH	
Accounts Payable	-	-
Taxes Payable (refer to FORM MOR-4)	1 751 286	2 348 950

LIABILITIES AND OWNER EQUITY  LIABILITIES NOT SUBJECT TO COMPROMISE (Postpetition)	BOOK VALUE AT END OF CURRENT MONTH	BOOK VALUE ON PETITION DATE
Accounts Payable	-	-
Taxes Payable (refer to FORM MOR-4)	1,751,286	2,348,950
Wages Payable	-	1,628,368
Notes Payable	-	-
Rent / Leases - Building/Equipment	25,033	2,300,000
Secured Debt / Adequate Protection Payments	-	-
Professional Fees	-	-
Amounts Due to Insiders*	-	-
Other Postpetition Liabilities (attach schedule)	-	-
TOTAL POSTPETITION LIABILITIES	1,776,318	6,277,318
LIABILITIES SUBJECT TO COMPROMISE (Pre-Petition)		
Secured Debt	60,250,000	60,250,000
Priority Debt	14,800,000	14,800,000
Unsecured Debt	97,848,906	115,571,794
TOTAL PRE-PETITION LIABILITIES	172,898,906	190,621,794
TOTAL LIABILITIES	174,675,224	196,899,112
OWNER EQUITY		
Capital Stock	46,000,000	46,000,000
Additional Paid-In Capital	68,465,270	68,465,270
Partners' Capital Account	-	-
Owner's Equity Account	-	-
Retained Earnings - Pre-Petition	(122,979,894)	(122,979,894)
Retained Earnings - Postpetition	(9,794,848)	-
Adjustments to Owner Equity (attach schedule)	-	-
Postpetition Contributions (Distributions) (Draws) (attach schedule)	-	-

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NET OWNER EQUITY	(18,309,472)	(8,514,624)
TOTAL LIABILITIES AND OWNERS' EQUITY	156,365,752	188,384,488
	(131,603,510)	(0)

<sup>\*&</sup>quot;Insider" is defined in 11 U.S.C. Section 101(31).

\*\* The book value of "Other Assets" as of the petition date is listed as an historical estimate and is used solely for accounting purposes.

Reporting Period:

**Case No. 20-10256** 05/01/20 - 05/31/20

## **BALANCE SHEET - continuation sheet**

Other C	ASSETS Current Assets	BOOK VALUE AT END OF CURRENT MONTH	BOOK VALUE ON PETITION DATE
Other A	Assets	· · · · · · · · · · · · · · · · · · ·	
	Prepaid Expense - Non Current	435,485	435,485
	Deposits	645,690	622,352
*	Goodwill	-	25,779,218
*	Non Amortizable Intangible - Brand Name	-	15,200,000
*	UPC Registration	-	10,842
*	Brand Mark	-	79,886
*	Loan Fees	-	1,229,251
*	Alcohol Licenses	-	191,921
*	Deferred Leasing Costs	-	391,286
*	Accumulated Amortization	-	(1,412,935)
	Intangible Assets - Net	1,081,175	41,469,469
		3,302,312	, ,
	LIABILITIES AND OWNER EQUITY	BOOK VALUE	BOOK VALUE ON
Other F		AT END OF CURRENT MONTH	PETITION DATE
Other F	Postpetition Liabilities	AT END OF CURRENT MONTH	PETITION DATE
Other F			PETITION DATE
Other F			PETITION DATE
Other F			PETITION DATE
Other F			PETITION DATE
Other F			PETITION DATE
	Postpetition Liabilities		PETITION DATE
			PETITION DATE
	Postpetition Liabilities		PETITION DATE
	Postpetition Liabilities		PETITION DATE
	Postpetition Liabilities		PETITION DATE
	Postpetition Liabilities		PETITION DATE
	Postpetition Liabilities		PETITION DATE
Adjustr	ments to Owner Equity		PETITION DATE
Adjustr	Postpetition Liabilities		PETITION DATE
Adjustr	ments to Owner Equity		PETITION DATE
Adjustr	ments to Owner Equity		PETITION DATE
Adjustr	ments to Owner Equity		PETITION DATE
Adjustr	ments to Owner Equity		PETITION DATE
Adjustr	ments to Owner Equity		PETITION DATE

Restricted Cash is cash that is restricted for a specific use and not available to fund operations. Typically, restricted cash is segregated into a separate account, such as an escrow account.

<sup>\*</sup> The book values of "Other Assets" as of the petition date are listed at historical estimates and are used solely for accounting purposes.

 In re Earth Fare, Inc., et al.,
 Case No. 20-10256

 Debtors
 Reporting Period:
 05/01/20 - 05/31/20

#### STATUS OF POSTPETITION TAXES

The beginning tax liability should be the ending liability from the prior month or, if this is the first report, the amount should be zero. Attach photocopies of IRS Form 6123 or payment receipt to verify payment or deposit of federal payroll taxes. Attach photocopies of any tax returns filed during the reporting period.

Federal	Beginning Tax Liability	Amount Withheld or Accrued	Amount Paid	Date Paid	Check No. or EFT	Ending Tax Liability
Withholding	<u> </u>		_		I	0
FICA-Employee						0
FICA-Employer						0
Unemployment						0
Income	_		_		-	0
Other:	-		-		-	0
Total Federal Taxes	-		-		-	0
State and Local						
Withholding	-		-			0
Sales	-		-			-
Excise	-		-			0
Unemployment	-		-			0
Real Property	390,828		-		-	390,828
Personal Property	1,360,458		-		-	1,360,458
Other:	-		-	1	-	0
Total State and Local	1,751,286		-	-	-	1,751,286
Total Taxes	1,751,286		-	1	-	1,751,286

### SUMMARY OF UNPAID POSTPETITION DEBTS

Attach aged listing of accounts payable.

	Number of Days Past Due						
	Current	0-30	31-60	61-90	Over 90		Total
Accounts Payable							-
Wages Payable	-						=
Taxes Payable							-
Rent/Leases-Building			-			25,033	25,033
Rent/Leases-Equipment							=
Secured Debt/Adequate Protection Payments							-
Professional Fees							=
Amounts Due to Insiders*							=
Other:						•	-
Other:							-
Total Postpetition Debts	-		-	-	-	25,033	25,033

 $Explain \ how \ and \ when \ the \ Debtor \ intends \ to \ pay \ any \ past-due \ postpetition \ debts.$ 

<sup>\*&</sup>quot;Insider" is defined in 11 U.S.C. Section 101(31).

 In re Earth Fare, Inc., et al.,
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 Debtors
 Reporting Period: 05/01/20 - 05/31/20

### ACCOUNTS RECEIVABLE RECONCILIATION AND AGING

Accounts Receivable Reconciliation	Amount
Total Accounts Receivable at the beginning of the reporting period	1,770,528
+ Amounts billed during the period	-
- Amounts collected during the period	153,562
Total Accounts Receivable at the end of the reporting period	1,616,966
Accounts Receivable Aging	Amount
0 - 30 days old	-
31 - 60 days old	-
61 - 90 days old	-
91+ days old	3,252,119
Total Accounts Receivable	3,252,119
Amount considered uncollectible (Bad Debt)	(1,635,153)
Accounts Receivable (Net)	1,616,966

## DEBTOR QUESTIONNAIRE

Must be completed each month	Yes	No
1. Have any assets been sold or transferred outside the normal course of business		
this reporting period? If yes, provide an explanation below. *		X
2. Have any funds been disbursed from any account other than a debtor in possession		
account this reporting period? If yes, provide an explanation below.		X
3. Have all postpetition tax returns been timely filed? If no, provide an explanation		
below.	X	
4. Are workers compensation, general liability and other necessary insurance		
coverages in effect? If no, provide an explanation below.	X	
5. Has any bank account been opened during the reporting period? If yes, provide		
documentation identifying the opened account(s). If an investment account has been opened		
provide the required documentation pursuant to the Delaware Local Rule 4001-3.		X